



City of San Antonio Aviation Department

SAT  **BODD**

Business Opportunity & Diversity Development

Prepared by Barbara Patton DBELO/ACDBELO

SAN ANTONIO INTERNATIONAL AIRPORT



SAN ANTONIO AIRPORT SYSTEM (SAAS)

Comprised of San Antonio International Airport (SAT) and Stinson Municipal Airport (SSF). Stinson was established in 1915 when the Stinson Family initially leased the land from the City of San Antonio to operate the Stinson School of Flying. Stinson is the second oldest General Aviation (GA) airport in continuous operation in the United States.

BODD CORE SERVICES



Purpose Statement: Connecting businesses to aviation industry opportunities that propel business success with emphasis on cultivating a competitive and diverse economic environment by upholding regulatory compliance.

Top Core Services:

1. Advance the opportunities for economic growth of diverse businesses through federal and local ordinance programs
2. Manage and monitor the administration and diversity compliance of federal and local ordinance programs throughout the project life cycle
3. Manage and monitor the administration & compliance of the Title VI Nondiscrimination Compliance Program

Note: “diverse businesses” = Certified Small, Minority, Women-Owned Business Enterprise (S/M/WBE), Disadvantaged and Airport Concession Disadvantaged Business Enterprise (DBE/ACDBE)

BODD PROGRAMS



- **Small Business Economic Development Advocacy (SBEDA):**
The City of San Antonio's local ordinance to ensure certified **Small, Minority, Women-Owned Business Enterprise (SMWBE) participation.**
- **Disadvantage Business Enterprise & Airport Concession Disadvantage Business Enterprise (DBE/ACDBE):** San Antonio International Airport (SAT) has binding obligations to follow Federal Aviation Administration (FAA) Grant Assurances to implement both the DBE/ACDBE programs.

SBEDA PROGRAM



- SAAS's Business Oppportunity & Diversity Development (BODD) office leads the airport's effort to provide opportunities for growth and development of certified small businesses.
- BODD's objective is to achieve small business participation in every airport contract.
- Small, minority and women-owned businesses are vital to San Antonio's economic health, to general business expansion and to the community at large. Nevertheless at certain stages of development, these businesses need the support of a knowledgeable team.
- The [SBEDA Program](#) uses the Airport's purchasing power to build the capacity of certified small, minority and women-owned businesses by assigning participation goals to Airport contracts and eliminating barriers to competition.

FEDERAL PROGRAMS



- SAT's policy is to ensure certified DBE/ACDBE firms as defined in Federal regulations have an equal opportunity to receive and participate in contractual and concession opportunities.

Additionally,:

- Ensure nondiscrimination in the award and administration of DOT-assisted contracts and opportunities for concessions;
- Ensure DBEs can compete fairly for federally funded transportation-related projects;
- Ensure programs are narrowly tailored and in accordance with applicable law;
- Ensure only eligible firms participate as DBEs and ACDBEs;
- Assist DBE/ACDBE firms in competing outside the DBE/ACDBE Program;
- Remove barriers to participation of DBE/ACDBE in opportunities for contracts; and
- Provide appropriate flexibility in establishing and providing opportunities for DBE/ACDBE.

HOW TO DO BUSINESS WITH THE CITY OF SAN ANTONIO



CENTRAL VENDOR REGISTRY (CVR)

- Component of the City of San Antonio's Purchasing Department implemented procurement system known as SAePS.
- The City solicits numerous contracts in a variety of industries continually.
- Every manufacturer, supplier, and vendor wishing to do business with the City of San Antonio must first be registered



REGISTRATION WEBSITE



To begin the registration process go to:

<https://www.sanantonio.gov/purchasing/saeps>

NOTE: Only one account is allowed per vendor and only one e-mail address can be designated for bid notifications and password resets. Ensure the e-mail address belongs to the person who is best able to respond directly to solicitations or distribute the information to the appropriate person in the company.

Additional Information:

For technical assistance call **(210) 207-0118** or e-mail at

<https://www.sanantonio.gov/purchasing/about/vendorsupport?sendto=purchasing-vendorsupport>

For more information on how to complete your vendor registration with the City of San Antonio, please contact BODD staff for a copy of the **Vendor Registration Guide**.

NEW VENDOR REGISTRATION



Click on New Vendor Registration

NEW VENDOR REGISTRATION

[PURCHASING HOME](#)

[ABOUT PURCHASING >](#)

[CITY BIDDING & CONTRACTING >](#)

[MONTHLY HIGH PROFILE REPORT](#)

[DOING BUSINESS WITH THE CITY](#)

[INITIATIVES >](#)

[SAEPS LOGIN-EXISTING VENDORS](#)

[NEW VENDOR REGISTRATION](#)

[VENDOR RESOURCES >](#)

[SAGOV RELATED SITES](#)

[FINANCE DEPARTMENT](#)

[COUNCIL AGENDA](#)

[OPEN RECORDS REQUEST](#)

[MORE...](#)

[HELPFUL LINKS](#)

[SCTRCA](#)

[CONTACT](#)

NEW VENDOR REGISTRATION

NEW VENDOR REGISTRATION

Visit the San Antonio Electronic Procurement System (SAePS) Portal to register and complete all fields noted with a red asterisk



To begin the vendor registration process (Step 1), click below.



NOTE: Only one account is allowed per vendor and only one e-mail address can be designated for bid notifications and password resets. Please make sure that this e-mail address belongs to the person who is best able to respond directly to solicitations or distribute the information to the appropriate person in

Connect with the
PURCHASING DIVISION



FEATURED ITEMS

SCT REGIONAL CERTIFICATION AGENCY



Need to be certified as a disadvantaged, minority, woman, or veteran owned business? >

SMALL BUSINESS DEVELOPMENT



Find information about the SBEDA program >

BIDDING & CONTRACTING OPPORTUNITIES

<https://www.sanantonio.gov/>



Google Custom Search



CITY OF
SAN ANTONIO

GET CONNECTED

RESIDENTS

VISITORS

BUSINESS

YOUR GOVERNMENT

ESPAÑOL

BIDS & PURCHASING

- Bidding & Contracting Opportunities
- Contract Management System
- Doing Business with the City
- San Antonio eProcurement System (SAePS)

BUILDING & DEVELOPMENT

- Building Permits Info
- Center City Development
- Development Services
- Economic Development
- International Relations
- Online City Services
- Planning & Community Development
- Transportation & Capital Improvements

EMERGENCY SERVICES

- Fire
- Police

MAPS & STATISTICS

- Community Statistics (NowData)
- Crime Data & Stats
- Health Data & Statistics
- San Antonio Demographics
- Zoning

CITY GOVERNMENT & DEPARTMENTS

- Mayor
- City Council
- City Manager
- City Clerk
- All City Departments

[More Business Links](#)

CITY SPOTLIGHT



GET ENGAGED >>>



RON NIRENBERG
MAYOR

Ron Nirenberg is the mayor of San Antonio, the fastest growing city with the 7th largest population in the United States... >

NEW WAY TO APPLY

Electronic Utility Assistance Application



APPLYING FOR EMERGENCY ASSISTANCE MADE EASIER

Use your smart phone or tablet's built-in camera to upload documents. Access the online application at www.sanantonio.gov/DHSutility.

CONNECT WITH THE CITY OF SAN ANTONIO



EMERGENCY INFORMATION

FIRE • POLICE • STREET CLOSURES • EMERGENCY MANAGEMENT

311 ONLINE CITY SERVICES

By phone: dial 311 or 210.207.6000

BIDDING & CONTRACTING OPPORTUNITIES STEP 2



Google Custom Search

- GET CONNECTED
- RESIDENTS
- VISITORS
- BUSINESS
- YOUR GOVERNMENT
- ESPAÑOL

FINANCE DEPARTMENT - PURCHASING DIVISION

sa.Gov Home > Purchasing > City Bidding & Contracting Overview > Bidding & Contracting Opportunities

BIDDING & CONTRACTING OPPORTUNITIES

- Bidding & Contracting Opportunities
- High Profile Solicitations
- Closed Solicitations
- Intent To Award
- Tabulations & Awards

RESTRICTIONS ON COMMUNICATION AND PROHIBITED CAMPAIGN CONTRIBUTIONS (BLACK OUT PERIOD)

Some solicitations are subject to restrictions on who you can communicate with regarding the solicitation, and prohibitions on campaign or office holder contributions during the blackout period. Violating these rules can lead to disqualification of your submission. For more information on these rules, please visit [Restrictions on Communication & Prohibited Campaign Contributions](#).

Department: Type: Bid Name:



Description	Type	Department	Release / Restriction on Communication Start Date	Political Contribution Black Out Start Date	Solicitation Deadline
6100010847 Contracted Security Services for SAT	Request for Proposals	Aviation	11/29/2018	12/13/2018	01/14/2019 Extended to 01/18/2019
6100010894 - Parking Consultant Services	Request for Qualifications	Aviation	12/18/2018	N/A	01/25/2019

BIDDING & CONTRACTING OPPORTUNITIES STEP 3



CITY OF
SAN ANTONIO

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FINANCE DEPARTMENT - PURCHASING DIVISION

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BIDDING & CONTRACTING OPPORTUNITIES

Bidding & Contracting Opportunities

High Profile Solicitations

Closed Solicitations

Intent To Award

Tabulations & Awards

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6100010894 - Parking Consultant Services

The City of San Antonio Aviation Department seeks a qualified consultant to provide parking consulting services to include: reviewing existing parking & ground transportation operations, providing technical assistance for an upcoming Operator RFP, and other projects as needed.



Document	Type	Size
Solicitation and Committee Information	Adobe PDF	254.08 KB

[Return to Listing](#)

ADDITIONAL BIDDING & CONTRACTING OPPORTUNITIES



- SAT construction and professional service agreements utilize CivCast.
 - Follow submittal instructions on: <https://www.civcastusa.com>
- Stinson Municipal Airport (SSF) occasionally releases projects through TXDOT Aviation's website on:
<https://www.txdot.gov/inside-txdot/division/aviation/projects.html>

WHAT IS A DBE/ACDBE?



DBE/ACDBE means:

a for-profit small business concern

(1) That is at least 51 percent owned by one or more individuals who are both socially and economically disadvantaged; and



(2) Whose management and daily business operations are controlled by one or more of the socially and economically disadvantaged individuals who own it.

Personal net worth that does not exceed **\$1.32 million**



ACDBE may be a business located at an airport (or for which the business activity takes place at an airport) engaged in the sale of goods and/or services to the public or a business that provides goods and services to those businesses.

DBE/ACDBE CERTIFICATION



- DBEs/ACDBEs must be **certified by Texas Unified Certification Program (TUCP) at time of proposal submission** in order to count their participation.

TUCP Members:

City of Houston, City of Austin, TXDOT, Corpus Christi Regional Transportation Authority, North Central Texas Certification Agency & South Central Texas Regional Certification Agency (SCTRCA)

- SCTRCA serves businesses in the San Antonio Metropolitan Statistical Area (SAMSA) & assists with DBE/ACDBE Interstate certification.
- DBE/ACDBE certificates issued in another state through an approved Unified Certification Program (UCP) are acceptable during the interim of applying with SCTRCA.
- DBE/ACDBE joint venture partner(s) must be certified by TUCP.
- Apply for DBE/ACDBE certification for Federal & Statewide Recognition at SCTRCA's website: <https://sctrca.org/disadvantage-business-enterprise-certifications/>
- State DBE/ACDBE Directory website: <https://txdot.txdotcms.com>

SAAS BUSINESS OPPORTUNITIES



City of San Antonio Aviation Department UPCOMING SOLICITATIONS

**Solicitation release/close date is subject to change*

<i>Solicitation</i>	<i>Solicitation Release*</i>	<i>Solicitation Closes*</i>	<i>Estimated Amount</i>
A/C for Odor Control (Finance) (SBEDA)	Week 1/28/22	Week 3/18/22	\$337,000
Airport Operations Data Base (AODB) Systems Integration Project (Phase II - Implementation) (SBEDA)	3/22	4/22	\$1.5M
Emergency Response Rd Improvements (Perimeter Rd Pkg 4) (DBE)	4/22	5/22	TBD
West Apron Taxilane Reconstruction (DBE)	4/22	5/22	\$1M
Taxiway H Reconstruction (DBE)	5/22	6/22	\$25M
General Engineering Contract (DBE)	5/22	7/22	TBD
Reconstruct Taxiway N North of Taxiway D (DBE)	6/22	7/22	\$6.8M
Airport Lighting Control and Monitoring System (DBE)	6/22	7/22	\$1.5M
Pavement Maintenance Management Program Consultant (DBE)	6/22	8/22	\$2.1M
Baggage Handling System Expansion (DBE)	7/22	8/22	\$32M
Program Management Services (SBEDA)	7/22	9/22	\$3.3M
Stinson Airfield Generator Building Reconstruction (construction moved to FY 2023) (SBEDA)	7/22	8/22	\$1M

SAAS BUSINESS OPPORTUNITIES



Terminal A Electrical System Expansion (SBEDA)	8/22	9/22	\$5M
Terminal A - Phase III - Terminal A Roof (SBEDA)	10/22	11/22	\$2.6M
Maintenance Fleet Expansion (SBEDA)	10/22	11/22	\$1.8M
Relocation of Vehicle Gate 20 (SBEDA)	11/22	12/22	\$1.4M
CONRAC Upgrades (SBEDA)	11/22	12/22	\$1.2M
On-Call Employee & Engagement Development Consulting Services (SBEDA)	On Hold	On Hold	\$150,000
Metaphorical Map and Training Exercise (SBEDA)	On Hold	On Hold	\$125,000
TSA and Airport Police K-9 Building	TBD	TBD	\$1.2M
On-Call Roofing Services and Repairs	TBD	TBD	\$950,000
Concessions Consulting	TBD	TBD	\$250,000
Organization Performance Dashboard	TBD	TBD	\$125,000
Flight/Landing Tracking Software	TBD	TBD	\$250,000
Electric Shuttle Bus Infrastructure	FY '22	FY '22	\$1.2M
CCTV/ACS System Replacement	FY '22	FY '22	\$1.7M
Airport Enterprise Asset Management/Computerized Maintenance Management System	FY '22	FY '22	\$2M
Outside Plant Campus IT Ring	FY '22	FY '22	\$1.9M

SAAS BUSINESS OPPORTUNITIES



Alternative Delivery Advisory Services	FY '22	FY '22	\$3.5M
Systems Integration Project (AODB)	FY '22	FY '22	\$1.2M
East Cargo Access Improvement (Wetmore Road)	FY '23	FY '23	\$800K
Stinson - Building 680 Rehabilitation	FY '23	FY '23	\$900K
Terminal A/Terminal B Travel Retail - News & Gifts (ACDBE)	Oct22/Feb 23	22/23	\$16.8M
Terminal A Food & Beverage Prime (ACDBE)	Oct22/Feb 23	22/23	\$12.3M
Terminal B Food & Beverage Prime (ACDBE)	22/23	22/23	\$8.1M
Perimeter Road Reconstruction-Pkg 5	FY '24	FY '24	\$TBD
Perimeter Road Reconstruction-Pkg 6	FY '25	FY '25	\$TBD
A/C AVI for Supplemental Busing for Airport	FY'23	FY'23	\$TBD
A/C AVI for Rubber & Paint Removal Svcs	FY'23	FY'23	\$TBD
A/C AVI for Horticultural Supplies & Tools	FY'23	FY'23	\$TBD

PUBLIC WORKS/FINANCE BUSINESS OPPORTUNITIES



Public Works/Finance Department

1. 2022 Task Order Pavement Marking Package C – Bid opening date 3/25/22
2. Hemisfair Park Streets Phase 2 – Bid opening date 3/29/22
3. South Presa Street (SE Military to W. Boyer) – Bid opening date 4/1/22
4. South Alamo Street (Market Street to Cesar Chavez Boulevard) – Bid opening date 4/12/22
5. Request for Competitive Sealed proposals – Annual Contract for Landscaping Services - Bid opening date 4/20/22
6. San Antonio River, Bicycle & Pedestrian Bridge to Roosevelt - Bid opening date 5/1/22

Courtney McClure, DBE Coordinator Public Works/Finance Department,
courtney.mcclure@sanantonio.gov, 210-207-4633



Prompt Payment & Bonding

Complaint Reporting

- Section 157 of the 2018 FAA reauthorization (Public Law No. 115-254)
- Airport sponsors must track and report subcontractors' allegations of non-compliance
- FAA is required to assess and improve airport sponsor compliance based on analysis of reports received

U.S. DOT Bonding Education Program & U.S. Small Business Program Surety Bond Program

BODD Contact Information



- Business Opportunity & Diversity Development (BODD) Staff:
 - Staff email: BODD@sanantonio.gov
 - Barbara Patton, BODD Manager
(210) 207-3592 or Barbara.Patton@sanantonio.gov
 - Joseph Gonzales, Diversity Development Program Coordinator,
(210) 207-3526 or Joseph.Gonzales2@sanantonio.gov
 - Brenda Rodriguez, Diversity Development Program Coordinator,
(210) 207-3808 or Brenda.Rodriguez2@sanantonio.gov
- **Aviation Department Overview of Business Opportunities Website:**
<https://www.sanantonio.gov/Aviation/Overview-of-Business-Opportunities>

QUESTIONS



Thank you!